

# Finding Long-term Tenants with Flat Manager



## What does Flat Manager do?

Based on our long term experience in property management, we apply innovative practices in the long-term rental market.

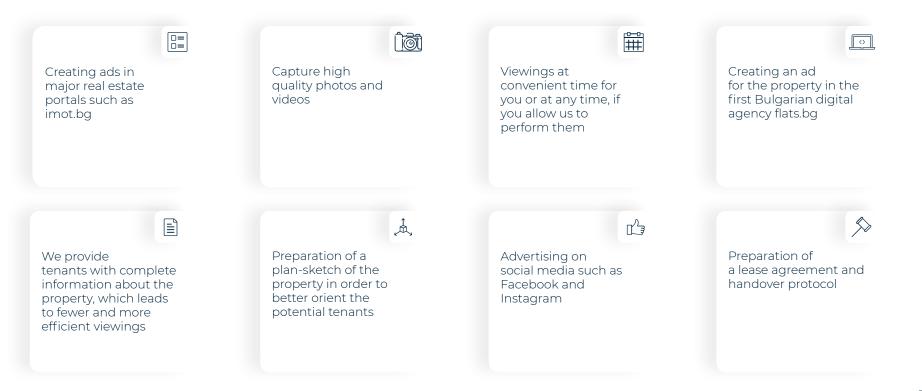
We will present your property in the best way in the largest real estate portals in Bulgaria and in the first Bulgarian digital agency <u>www.flats.bg</u>

Through innovative methods of photography and detailed description of the property, we aim to optimize the search for rental properties. The digital processes for organizing viewings, contracting and communication will make renting faster and easier for you.





## Services for you and your tenants





## Why rent out the property with us

#### Correct team

We are not brokers, but a team of real estate professionals who work together for you.

We work honestly and transparently and thanks to this we have successfully served over 50,000 customers.

#### Unique presentation

How the property is presented is the most important factor in the tenant's choice.

We will take care of a perfect and complete presentation by taking high quality photos and videos, as well as making a figurative sketch of the property.

### Innovative approach

We collect detailed and specific information about the property, which we provide to the potential tenants.

A structured description accompanies each ad, which makes searching for a property by certain criteria much easier.

#### Customer Service

We aim to automate as much as possible the process of renting and leasing real estate, making it easier for everyone.

However, we know that personal attitude is extremely important. We are available every day for you and the tenants.

### The best terms and conditions

You pay 40% without VAT (48% with VAT) from one month's rent.

Tenants do not pay a commission.

Real estate agencies charge between 50% and 100% without VAT, both from you and the tenants, and provide a far worse service for you and the tenants.

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## First steps



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Our representative will visit the property on an agreed day and time for taking pictures and making an inventory.

### 02

We create ads for the property on the platforms and social networks.



We arrange viewings with the potential tenants.

#### How are the viewings organized?

#### You do the viewings

We connect you directly with the potential tenants and arrange the viewing.

In this option, if you wish, you can use the services of agencies and brokers.

#### We do the viewings

You leave us a key and we perform the viewings at any time.

With this option in the first 6 weeks only we can offer the property.

## When we find a tenant

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We discuss all rental conditions with you and the tenant.

### 02

We prepare a contract and a handover protocol.

### 03

You pay our commission online by card or by bank transfer.



### Terms

Our commission is a one-time fee of 48% (including VAT) of the agreed monthly rent.

No commission is due from the tenant.

We sign a representation agreement during our meeting at the property.



# Become part of the innovation in the real estate market today!

office@flatmanager.bg

